INTEGRA COMMERCE SUITE

AI-Powered

Complete Features

Every benefit and every feature of Integra Commerce Suite, area by area.

BENEFITS

What your sales operation gains

One connected platform for every way you sell. Here is what changes for sales reps, dealers, warehouse, finance and your customers.

Faster quotes

Quotes from live price lists, approved and accepted online.

One order book

Orders from every channel in one place, with one status.

Promises you can keep

Stock and credit checked before an order is confirmed.

Margin protected

Discount rules and approvals keep every order profitable.

Sell online

Web store and marketplaces on the same catalogue and stock.

Dealers self-serve

Dealers order, track and pay through their own portal.

Recurring revenue on autopilot

Subscriptions, renewals and recurring invoices run themselves.

Paid sooner

Invoices, payment links and reminders from the same order.

AI that saves time

Forecasts, price suggestions and order alerts. People decide.

Grows with you

Add channels, dealers and companies on the same platform.

CONTENTS

30 modules in 9 areas, one platform

Every module runs on one platform. Modules marked + come in optional packs.

Enquiries & Quotations

- Customer & Product Masters
- Enquiries
- Quotations
- Product Configuration

Sales Orders

- Sales Orders
- Stock Availability & Allocation
- Credit Control
- Order Exceptions

Pricing & Promotions

- Price Lists
- Discounts & Margin Control
- Promotions & Schemes

Contracts & Subscriptions

- Sales Contracts
- Subscriptions & Recurring Billing

Dealers & Distribution

- Dealers & Distributors
- Dealer Portal
- Territories & Targets

Online & Retail Channels

- Online Store+
- Marketplace Selling+
- Retail POS+
- Customer Portal

Fulfilment & Delivery

- Pick, Pack & Dispatch
- Shipping & Tracking
- Order Orchestration

Invoicing & Returns

- Sales Invoicing
- Returns & Exchanges
- Collections

Intelligence & Platform

- Sales Analytics
- Sales Mobile App
- Integra AI
- Integrations & Multi-company

+ Optional pack (Online Store, Marketplace or Retail POS).

Enquiries & Quotations

Customer & Product Masters

Customers, products and terms set up once for every channel.

- Customer master
- Product catalogue
- Payment terms
- Tax profiles

Enquiries

Sales enquiries captured and followed up.

- Enquiry register
- Source tracking
- Follow-up reminders
- Enquiry to quote

Quotations

Quotes with the right prices, approved and sent.

- Quote templates
- Revisions
- Discount approvals
- E-sign acceptance
- Quote to order in one click

Product Configuration

Configurable products and bundles priced correctly.

- Options and variants
- Bundles and kits
- Configuration rules
- Price by configuration

Sales Orders

Sales Orders

Orders, amendments and status in one place.

- Sales orders
- Amendments and cancellations
- Advance payments
- Order status by line
- Backorders

Stock Availability & Allocation

Promise only what you can deliver.

- Available-to-promise
- Stock reservation
- Allocation rules
- Partial deliveries

Credit Control

Credit limits checked before orders go out.

- Credit limits
- Overdue holds
- Credit approvals
- Customer exposure

Order Exceptions

Cancellations, holds and disputes handled cleanly.

- Order holds
- Cancellation reasons
- Claims and disputes
- Exception queue

Pricing & Promotions

Price Lists

Prices by customer, channel, region and currency.

- Price lists
- Customer-specific prices
- Currency prices
- Effective dates

Promotions & Schemes

Offers, schemes and coupons applied by rule.

- Promotions and coupons
- Volume and slab schemes
- Free goods
- Scheme settlement

Discounts & Margin Control

Discounts within policy and margins protected.

- Discount rules
- Margin floors
- Approval thresholds
- Discount reports

Contracts & Subscriptions

Sales Contracts

Rate contracts and agreements with customers.

- Rate contracts
- Call-off orders
- Contract consumption
- Renewal alerts

Subscriptions & Recurring Billing

Plans, renewals and recurring invoices.

- Subscription plans
- Recurring invoices
- Upgrades and downgrades
- Renewals and dunning
- Usage-based charges

Dealers & Distribution

Dealers & Distributors

Dealer network, orders and targets.

- Dealer master
- Dealer orders
- Dealer targets
- Secondary sales

Territories & Targets

Territories, routes, targets and incentives.

- Territories and routes
- Sales targets
- Incentive calculation
- Performance reports

Dealer Portal

Dealers order, track and pay online.

- Online ordering
- Order tracking
- Statements and payments
- Scheme visibility

Online & Retail Channels

Online Store ONLINE STORE PACK

Your own branded web store on the same catalogue.

- Store builder
- Catalogue and prices from Integra
- Online payments
- Coupons and abandoned carts
- Order sync

Retail POS RETAIL POS PACK

Counter billing on the same stock and prices.

- Barcode billing
- Offline billing
- Payments and tenders
- Shift close

Marketplace Selling MARKETPLACE PACK

Listings, orders and stock synced with marketplaces.

- Listings sync
- Order import
- Stock sync
- Marketplace settlements

Customer Portal

Customers see orders, invoices and statements.

- Order history
- Invoices and statements
- Reorder
- Online payment

Fulfilment & Delivery

Pick, Pack & Dispatch

Orders picked, packed and shipped on time.

- Pick lists
- Packing slips
- Delivery notes
- Shipping labels

Order Orchestration

Each order fulfilled from the best location.

- Routing rules
- Split shipments
- Drop shipping
- Fulfilment SLAs

Shipping & Tracking

Carriers, AWB numbers and delivery status.

- Courier integration
- Tracking numbers
- Delivery status
- Proof of delivery

Invoicing & Returns

Sales Invoicing

Tax invoices posted straight to finance.

- Tax invoices
- E-invoicing
- Proforma invoices
- Posting to the ledger

Collections

Payments matched and dues followed up.

- Receipts and allocation
- Payment links
- Reminders
- Ageing

Returns & Exchanges

Returns approved, restocked and credited.

- Return authorisations
- Inspection and restock
- Credit notes
- Exchanges

Intelligence & Platform

Sales Analytics

Sales, margin and channels at a glance.

- Sales by product, customer and channel
- Margin analysis
- Order fill rates
- Custom report builder

Sales Mobile App

Orders, prices and stock on the road.

- Order taking
- Stock and price lookup
- Collections
- Offline mode

Integra AI

AI built into every module. It suggests, people decide.

- Demand forecasts
- Price and discount suggestions
- Order anomaly alerts
- Questions in plain language
- Every AI action approved and logged

Integrations & Multi-company

Couriers, payments and other systems connected.

- Payment gateways
- Courier partners
- Integra Finance and Supply Chain
- Open APIs

integra

integraone.app

Any industry. Any country. Any device.

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